



CORBEAU WINES
ARGENTINA

BULK & WHITE LABEL DIVISION

THIRD-GENERATION FAMILY-OWNED ARGENTINE WINE SUPPLY PLATFORM

STRATEGIC PARTNER FOR VOLUME PROGRAMS, TECHNICAL CONSISTENCY
AND LONG-TERM SUPPLY AGREEMENTS.

WWW.CORBEAUWINES.COM

INDUSTRIAL STRUCTURE. **FAMILY ACCOUNTABILITY.**

We are a third-generation, family-owned winery operating a dedicated Bulk & White Label Division designed for international bottlers, importers and retail programs.

Our objective is clear:

Deliver reliable volume, technical precision and long-term commercial stability.

Unlike opportunistic traders, we operate as a structured supply platform with direct family leadership overseeing export programs.

Every commitment carries our name.



THREE GENERATIONS. ONE LONG-TERM VISION.

Our company has been developed across three generations with a clear philosophy:

Sustainable growth built on long-term relationships.

Being family-owned and operated means:

- Direct decision-making
- Personal accountability
- Long-term planning beyond harvest cycles
- Commitment to reputation over short-term margins

In bulk wine supply, continuity matters.

We build programs designed to last.



OPERATIONAL CAPACITY

Vinification Capacity:
8.000.000 liters

Annual Bulk Export Capacity:
30.000.000 liters

Monthly Dispatch Capacity:
100 containers

PORT OF SHIPMENT

Normally our clients use Valparaiso and San Antonio in Chile. All our sales are EXW winery.

We operate scheduled production planning and dispatch windows aligned with our clients' bottling calendars.

Volume is structured — not improvised.

EXPORT FORMATS

- Flexitank
- ISO Tank
- IBC (upon request)



BULK WINE PROGRAMS

We structure our bulk business around defined supply programs rather than one-off transactions.

CORE MALBEC PROGRAMS		
Malbec – Base Volume	Malbec – Retail Structured	Malbec – Technical / Tool Wine
12.0–12.9% Alc	12.9–14% Alc	High color concentration
Clean fruit profile	Higher color and structure	Blending and correction solution
Designed for private label and blends	Optimized for supermarket and branded programs	

Additional varietals available under program upon request (Generic Red, Generic White, Chardonnay, Sauvignon Blanc, Torrontes, Malbec Rose, Cabernet Franc, Cabernet Sauvignon)

All wines are delivered within agreed technical ranges.

QUALITY & CONSISTENCY FRAMEWORK

Every shipment is validated under a structured quality control process.

Our framework includes:

- Lot segmentation
- COA verification against agreed specifications
- Protein and tartaric stability control
- SO₂ management under defined parameters
- Retained samples per batch

Shipments are released only after internal validation.

Consistency is engineered — not assumed.





COMPLIANCE & REGULATORY CONTROL

Our wines comply with:

- INV export regulations
- OIV parameters
- EU & UK standards
- US import requirements

Operational protocols include:

- BPM
- HACCP
- Vegan certification (upon request)
- Sustainable certification under Bodegas de Argentina

Complete documentation is prepared prior to dispatch to ensure smooth customs clearance.



LOGISTICS & DELIVERY ASSURANCE

We operate a dedicated export workflow designed for bulk programs.

Process includes:

1. Pre-loading analytical confirmation
2. Flexitank quality verification
3. Supervised loading protocol
4. Full documentation package issued before vessel departure

We coordinate bookings aligned with client bottling schedules.

On-time is part of our commercial commitment.



WHITE LABEL DIVISION

In addition to bulk wine supply, we develop and bottle structured private label programs for international partners.

Our White Label Services include:

- Wine style development
- Cost structure optimization
- Regulatory compliance adaptation
- Label and packaging advisory
- FCA bottled supply

Available formats:

- 750 ml
- 1 L
- 1.125 L
- 1.5 L (upon request)

From entry-level retail programs to premium private labels.



WHITE LABEL DEVELOPMENT PROCESS

1. Technical brief definition
2. Sample development and approval
3. Cost simulation and pricing structure
4. Label and compliance validation
5. Production scheduling
6. Export dispatch

Private labels are managed as structured projects with defined timelines.



COMMERCIAL FRAMEWORK

We operate under three commercial models:

SPOT SHIPMENTS

Immediate availability when stock allows.

PROGRAM AGREEMENTS (6–12 MONTHS)

Volume commitment with price bands.

MULTI-YEAR STRATEGIC PROGRAMS

Allocated production and supply priority.

Our focus is long-term supply stability rather than short-term transactions.

FAMILY ACCOUNTABILITY IN BULK SUPPLY

In bulk wine supply, reliability defines partnerships.

As a third-generation family-operated winery:

- Senior leadership is directly involved in export programs.
- Commercial commitments align strictly with operational capacity.
- Communication is direct and transparent.
- Dispute resolution is handled personally — not through layers of bureaucracy.

We do not operate behind corporate anonymity.

We stand behind every shipment.



WHY PARTNER WITH US

- ✓ Industrial Structure
- ✓ Technical Precision
- ✓ Logistics Discipline
- ✓ Program-Oriented Supply
- ✓ Direct Family Leadership
- ✓ Long-Term Vision

We combine operational scale with personal accountability.

Committed in volume. Responsible in name.





CORBEAU WINES
ARGENTINA

BULK & WHITE LABEL DIVISION

AVAILABLE FOR UPCOMING SUPPLY PROGRAMS.

For technical sheets, samples or program discussions:

FRANCISCO J. RODRIGUEZ
GLOBAL SALES DIRECTOR
frodriguez@corbeauwines.com
+54 9 263 466 5862

WWW.CORBEAUWINES.COM